

Printed Pages : 3



BM-101

(Following Paper ID and Roll No. to be filled in your Answer Book)

PAPER ID : 293106

Roll No.

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M. A. M.

(SEM. I) (ODD SEM.) THEORY

EXAMINATION, 2014-15

PRINCIPLES AND PRACTICE OF MANAGEMENT

Time : 3 Hours]

[Total Marks : 100

- Note :**
- (i) This paper is in THREE sections. There are total seven questions in all the sections. Section A carries 20 Marks, Section B carries 30 Marks and Section C carries 50 Marks.
 - (ii) Attempt all questions. Marks are indicated against each questions/parts.

SECTION - A

(This section consists of 10 short answer type questions. All must be answered. Each one is of 2 marks.)

- 1 You are required to answer ALL the parts of **2×10=20** this question.
- (a) What are principles of scientific management?
 - (b) Differentiate authority with responsibility.
 - (c) What are the bases of good planning?

- (d) Identify any two barriers in effective planning.
- (e) What is line organization structure?
- (f) Define the concept of organizing.
- (g) What are the objectives of staffing process in an organization?
- (h) What are the types of interviews in selection process?
- (i) Identify important elements of direction process.
- (j) Controlling ensure achievement of organizational goal. How?

SECTION - B

- 2** Attempt any THREE parts of the following : **10×3=30**
- (a) What are important findings of human relation movement?
 - (b) Differentiate planning with decision making process.
 - (c) Compare and contrast training with development.
 - (d) What are the functions of supervisors in organisations?
 - (e) Planning and controlling are two ends of one continuum. Elaborate.

SECTION - C

- 3** Attempt any TWO (out of three parts) part of **5×2=10** the following :
- (a) What are management skills?
 - (b) What do you understand by management process? Briefly explain various steps of process.
 - (c) Throw light on F.W Taylor contribution in developing management thought.
- 4** Attempt any TWO (out of three parts) part of **5×2=10** the following :
- (a) Classify plans on time-basis. Also write characteristics of good plans.

- (b) Draw a planning process model and explain its utility for modern time's managers.
 - (c) Explain various techniques of decision making.
- 5** Attempt any TWO (out of three parts) part of **5×2=10** the following :
- (a) Differentiate line organization with staff organization. Draw the organizational chart of line and staff organization.
 - (b) What are the principles of organizing?
 - (c) Explain important organizational structures briefly with their relative merits and demerits.
- 6** Attempt any TWO (out of three parts) part of **5×2=10** the following :
- (a) Highlight the importance of selection test in hiring process.
 - (b) What are the qualitative and quantitative methods of measuring manpower requirements in an organization?
 - (c) What is 360 degree appraisal? Explain its importance in management.
- 7** Attempt any TWO (out of three parts) part of **5×2=10** the following :
- (a) Explain various methods of management control.
 - (b) What are the types of controlling? Explain with their important characteristics.
 - (c) What are the objectives of applying control mechanism in an organization? Discuss.
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