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MAM
(SEM VIII) THEORY EXAMINATION 2018-19
EXPORT IMPORT DOCUMENTATION

Time: 3 Hours**Total Marks: 100****Note:** Attempt all Sections. If require any missing data; then choose suitably.**SECTION A**

- 1. Attempt all questions in brief.** **2 x 10 = 20**
- What is deemed export?
 - Define term IEC.
 - What is containerization?
 - What is RCMC.
 - Define term import.
 - What is LC?
 - What is cargo management?
 - What is SEZ?
 - Define STP.
 - What do you understand by document against payment?

SECTION B

- 2. Attempt any three of the following:** **10x3=30**
- Discuss the selection of products and market payment terms.
 - Describe the objectives and importance of export pricing.
 - Interpret the role of clearing and forwarding agent in foreign trade.
 - Explain the export and import procedure of central excise tax.
 - Describe the benefits of export.

SECTION C

- 3. Attempt any one part of the following:** **10x1=10**
- exports. Also describe various risk cover policies issued by ECGC.
 - discuss the concept and advantages of containerization of consignments.
- 4. Attempt any one part of the following:** **10x1=10**
- Explain the planning of export import operations.
 - What is the role of an export agent in exporting and importing business? Explain.
- 5. Attempt any one part of the following:** **10x1=10**
- Describe the benefits of export promotion capital goods scheme.
 - Illustrate the advantages and disadvantages of sea transport.
- 6. Attempt any one part of the following:** **10x1=10**
- Export documents are needed to comply with commercial, legal and incentive requirements. Discuss any one of these three perspectives in detail mentioning the various documents needed.
 - Why is cargo insurance needed? Describe the various kinds of perils against which insurance cover can be obtained. Explain with suitable illustrations.
- 7. Attempt any one part of the following:** **10x1=10**
- Explain the types and functioning of export houses.
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