

Printed Pages : 3



MB121

(Following Paper ID and Roll No. to be filled in your Answer Book)

**PAPER ID : 270201**

Roll No.

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**MBA**

(SEM. II) THEORY EXAMINATION, 2014-15

**ORGANISATIONAL BEHAVIOUR**

Time : 3 Hours]

[Total Marks : 100

**1 Answer all parts of this question in 50-75 words (10×2=20) each. All parts carry equal marks:**

1. What do you understand by the term Organizational Behavior ?
2. Define the term Personality.
3. Explain the concept of Group Dynamics.
4. Define the term Attitudes.
5. What are dysfunctional groups ?
6. Define culture.
7. What is stereotyping error in perception ?
8. Define the term organizational politics.
9. What are the main causes of stress ?
10. What do you understand by the term leadership ?

**2 Answer any three parts of this question in (3×10=30)**

**100-200 words each :**

1. Explain Maslow need hierarchy theory of motivation. How it is different from Herzberg two factor theory of motivation.
2. Where does Stress come from ? How high level of stress affects organizational culture ?
3. Define the term group development. Explain various stages involved in the group development.
4. "Learning is originated from reinforcement". Prove this statement in light of classical conditioning and operant conditioning theories of learning.
5. "People are similar yet they are different" comment on this statement and explain why is it important for modern managers to have skills in understanding people at work.

**3. Answer the following questions in 300-500 (5×10=50)**

**words each :**

1. Explain transactional analysis and how does it helps in improving interpersonal relationships ?

**OR**

Define the Power. Explain its various types. What are the various strategies of acquiring power ?

2. Define the term perception. Explain the various steps involved in the process of perception.

**OR**

Define Personality with the help of Type Theory. How Personality analysis can contribute to a better understanding of Organizational Behavior ?

3. What are the various forms of Conflict that occur within an organization ? Discuss the conflict resolution techniques.

**OR**

What is grievance? What are its various types ? Explain the steps involved in the process of handling grievance.

4. What are the various types of group? Differentiate between a formal and informal group in detail. Why informal group comes into existence?

**OR**

Identify the leadership styles describing the situations under which each style is useful. Explain the managerial grid theory of leadership.

5. Discuss the nature of individual differences found in organizations. Reflect on the managerial implications of individual differences.

**OR**

Explain various frame work of organizational behavior and highlight the relationship of organizational behavior with other disciplines.

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