



Printed Pages : 3

MBAHR01(N)

(Following Paper ID and Roll No. to be filled in your Answer Book)

PAPER ID : 7121

Roll No.

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**M.B.A**

**(SEM III) ODD SEMESTER THEORY EXAMINATION 2009-10  
PERSONAL GROWTH AND TRAINING & DEVELOPMENT**

*Time : 3 Hours]*

*[Total Marks : 100*

- Note :**
- (1) *Attempt all questions.*
  - (2) *All questions carry equal marks.*
  - (3) *Be precise in your answer.*
  - (4) *No second answer book will be provided.*

1 Attempt any two parts of the following : **10×2=20**

- (a) What is self ? Discuss the symbols of self.
- (b) What is transactional analysis ? What do you mean by ego states as used therein ?
- (c) "Inter personal interaction depends on awareness of the self, but people are not fully aware of themselves." Explain this statement with the help of Johari Window.
- (d) What affects behaviour more - the person or the situation ? Explain.

2 Attempt any two parts of the following : **10×2=20**

- (a) What do you mean by 24 carats of winning personality ? Explain in your own words.



- (b) Why is the evaluation of training effectiveness necessary ?
- (c) What do you understand by training organisation ?
- (d) Design an effective program to handle the inter personal problems amongst the managers of an organisation.

3 Attempt any two parts of the following : 10×2=20

- (a) Discuss various components of training.
- (b) "Training is a learning experience that seeks a relatively permanent change in an individual that will improve his/her ability to perform on the job." Comment.
- (c) What are the roles and functions of a trainer ?
- (d) Discuss some of the important training skills.

4 Attempt any two of the following : 10×2=20

- (a) Discuss various disadvantages of training.
- (b) What kind of symbols warn a manager that employee training may be necessary ?
- (c) What are the various 'On the job' training methods ?
- (d) Contrast employee training with management development training.



- 5 Write short note on any two of the following
- (a) Sick personalities
  - (b) Molding the personality
  - (c) Simulation training
  - (d) Teaching aid for training.
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